***The number of the ECTS credits provided by the plan of studies for one semester is 30, while it is 60 ECTS credits for an academic year.***

***To be awarded a diploma it is necessary to gather at least 120 ECTS credits upon completion of a second-cycle program.***

**Major: International Management – International Business Program (IBP)**

**Character: 2nd level – master, regular**

**Profile: academic**

**General scientific discipline: social sciences**

**Specific scientific disciplines: Management, Economics and Finance, Law**

**Leading discipline: Management**

**Language of instruction: English**

**Program curriculum (2024/2025)**

|  |
| --- |
| **Minor: Global Management**  |
| ***Course*** | ***ECTS*** |  ***No of hours*** |  |
| ***Lecture*** | ***Conversatorium*** | ***Other*** |
| ***1st semester*** |
| **Corporate Finance** | 4 | 30 |  |  |
| **Doing Business in Europe** | 4 |  | 30 |  |
| **Intercultural Communication** | 4 |  | 30 |  |
| **Law in International Business** | 4 | 30 |  |  |
| **Marketing Management** | 4 |  | 30 |  |
| **Strategic Management** | 4 | 30 |  |  |
| **Elective 1** | 2 |  | 14 |  |
| **Elective 2**  | 2 |  | 14 |  |
| **Elective 3** | 2 |  | 14 |  |
| ***Semester overall*** | **30** | **90** | **132** |  |
| ***2nd semester*** |
| ***Main specialization module 1:*** *each student has to* choose *5* courses out *of the remaining* 7 courses |
| 1. **Business Negotiations**
 | 4 |  | 30 |  |
| 1. **EU Market Law**
 | 4 | 30 |  |  |
| 1. **Human Resource Management**
 | 4 |  | 30 |  |
| 1. **International Economics**
 | 4 | 30 |  |  |
| 1. **International Management**
 | 4 |  | 30 |  |
| 1. **Management Information system**
 | 4 |  | 30 |  |
| 1. **Process Management**
 | 4 |  | 30 |  |
| ***Complementary module 1 (CM1):*** *each student has to* choose *3* courses out *of the provided list of*  courses |
| 1. **1st course from the *C*M1**
 | 2 |  | 14 |  |
| 1. **2nd course from the *C*M1**
 | 2 |  | 14 |  |
| 1. **3rd course from the *C*M1**
 | 2 |  | 14 |  |
|  |  |
| **Elective 4** | 2 |  | 14 |  |
| **Elective 5** | 2 |  | 14 |  |
| ***Semester overall*** | **30** | **60** | **160** |  |
| ***3rd semester*** |
|  ***Main specialization module 2 (CM2):*** *each student has to* choose *3* courses out *of the remaining* 5 courses |
| 1. **Entrepreneurship**
 | 4 |  | 30 |  |
| 1. **International Logistics**
 | 4 |  | 30 |  |
| 1. **International Marketing**
 | 4 |  | 30 |  |
| 1. **Market Research**
 | 4 |  | 30 |  |
| 1. **Organisational Behaviour**
 | 4 |  | 30 |  |
|  ***Complementary module 2:*** *each student has to* choose *3* courses out *of the remaining* 5 courses |
| 1. **1st course from the *C*M2**
 | 2 |  | 14 |  |
| 1. **2nd course from the *C*M2**
 | 2 |  | 14 |  |
| 1. **3rd course from the *C*M2**
 | 2 |  | 14 |  |
|   |
| **Research Methods in Management** | 4 |  | 30 |  |
| **Master Seminar** | 3 |  |  | 30 |
| **General UniversityCourse - In the field of Humanities (so called: OGUN) \*** | 3 |  |  | 30 |
| **General UniversityCourse - In the field of Humanities (so called: OGUN) \*** | 3 |  |  | 30 |
| ***Semester overall*** | **31** |   | **162** | **90** |
| ***4th semester*** |
| **International studies on exchange program/ internship/project** | 20 |  |  | 240 |  |
| **Master Seminar** | 9 |  |  | 30 |
| ***Semester overall*** | **29** |  |  | **270** |

|  |
| --- |
| **Minor: International Financial Management** |
| ***Course*** | ***ECTS*** |  ***No of hours*** |  |
| ***Lecture*** | ***Conversatorium*** | ***Other*** |
| ***1st semester*** |
| **Corporate Finance** | 4 | 30 |  |  |
| **Doing Business in Europe** | 4 |  | 30 |  |
| **Intercultural Communication** | 4 |  | 30 |  |
| **Law in International Business** | 4 | 30 |  |  |
| **Marketing Management** | 4 |  | 30 |  |
| **Strategic Management** | 4 | 30 |  |  |
| **Elective 1** | 2 |  | 14 |  |
| **Elective 2**  | 2 |  | 14 |  |
| **Elective 3** | 2 |  | 14 |  |
| ***Semester overall*** | **30** | **90** | **132** |  |
| ***2nd semester*** |
| ***Main specialization module 1:*** *each student has to* choose *5* courses out *of the remaining* 7 courses |
| 1. **Advanced Financial Management**
 | 4 | 30 |  |  |
| 1. **Behavioural Finance**
 | 4 | 30 |  |  |
| 1. **Financial Data Analysis**
 | 4 |  | 30 |  |
| 1. **Financial Institutions**
 | 4 | 30 |  |  |
| 1. **International Accounting Standards**
 | 4 |  | 30 |  |
| 1. **International Financial Markets**
 | 4 | 30 |  |  |
| 1. **Investment and Portfolio Management**
 | 4 |  | 30 |  |
| ***Complementary module 1 (CM1):*** *each student has to* choose *3* courses out *of the remaining* 5 courses |
| 1. **1st course from the *C*M1**
 | 2 |  | 14 |  |
| 1. **2nd course from the *C*M1**
 | 2 |  | 14 |  |
| 1. **3rd course from the *C*M1**
 | 2 |  | 14 |  |
|  |  |
| **Elective 4** | 2 |  | 14 |  |
| **Elective 5** | 2 |  | 14 |  |
| ***Semester overall*** | **30** | **60** | **160** |  |
| ***3rd semester*** |
|  ***Main specialization module 2:*** *each student has to* choose *3* courses out *of the remaining* 5 courses |
| 1. **Competition and Consumer Protection**
 | 4 |  | 30 |  |
| 1. **International Banking**
 | 4 |  | 30 |  |
| 1. **International Taxation**
 | 4 |  | 30 |  |
| 1. **Managerial Accounting**
 | 4 |  | 30 |  |
| 1. **Regulating (Fin)tech Markets**
 | 4 |  | 30 |  |
|  ***Complementary module 2 (CM2):*** *each student has to* choose *3* courses out *of the remaining* 5 courses |
| 1. **1st course from the *C*M2**
 | 2 |  | 14 |  |
| 1. **2nd course from the *C*M2**
 | 2 |  | 14 |  |
| 1. **3rd course from the *C*M2**
 | 2 |  | 14 |  |
|   |
| **Research Methods in Financial Management** | 4 |  | 30 |  |
| **Master Seminar** | 3 |  |  | 30 |
| **General UniversityCourse - In the field of Humanities (so called: OGUN) \*** | 3 |  |  | 30 |
| **General UniversityCourse - In the field of Humanities (so called: OGUN) \*** | 3 |  |  | 30 |
| ***Semester overall*** | **31** |   | **162** | **90** |
| ***4th semester*** |
| **International studies on exchange program/ internship/project** | 20 |  |  | 240 |
| **Master Seminar** | 9 |  |  | 30 |
| ***Semester overall*** | **29** |  |  | **270** |

\*Each student of the University of Warsaw receives 300 tokens (virtual „currency”) for general university courses (open to all). Thanks to this, during their studies, students can broaden their knowledge not only in their own field, but also in many different disciplines.

**Mandatory foreign studies or internship:**

As part of the Global Management and International Financial Management minors, the 4th semester is intended for study abroad or for apprenticeships in an international environment. In the case of foreign studies, they are carried out under the exchange agreements of the Faculty of Management or the University of Warsaw. The student is obliged to complete the program of studies agreed with the program coordinator, giving 20 ECTS credits.

In the case of an internship to obtain 20 ECTS, internships are required in an international environment for at least 3 months. The workplace should have as much as possible independent character. The total number of hours allocated for internships is to exceed 240.